

ASIA PACIFIC

# FOOD INDUSTRY

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## Going Halal

Sports Beverages  
**Hardcore Conditioning**

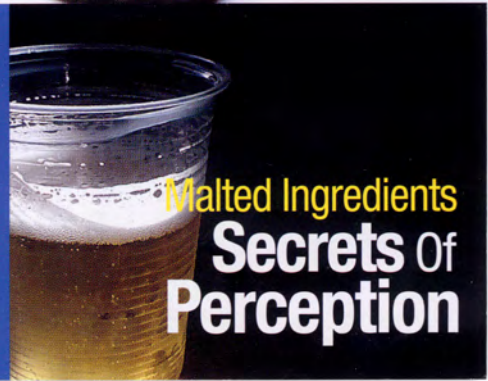
## Delicate Chocolate For **Wraps**



Emulsifiers:  
**A Clear Picture**



Sustainability:  
**Beyond Carbon Offsets**



Malted Ingredients  
**Secrets Of Perception**

## INDUSTRY &amp; MARKET

## Chr Hansen's Upgrades Growth Expectations

**HØRSBOLM, DENMARK:** The first half of 2010/11 shows strong growth for Chr Hansen, leading to an upgrade of expectations to the organic revenue growth from 11-13 percent to 12-14 percent.

"The first half of the year has shown revenue growth of 23 percent, corresponding to 17 percent organic growth. All three divisions contributed to the result. We continue to see a strong volume growth for our 'Colors & Blends Division' due to an increasing demand for natural colours globally. We also experience a good momentum in dairy cultures for yoghurt and cheese and for our products for human and animal health," says Lars Frederiksen, CEO.

Revenue in the first half of 2010/11 amounted



to €315 million (US\$558 million) – up 23 percent, and organic revenue grew to 17 percent. "Not only the divisions, but also all of our four regions came out positive in the first half of the year. We saw the strongest organic growth of 24 percent in Asia Pacific, Africa and Middle East (APMEA) but also Europe - our largest and most mature region - showed organic growth of 18 percent," Mr Frederiksen continues.

Due to this, the outlook for the financial year 2010/11 is revised upwards. Revenue for 2010/11 is now expected to grow organically by 12-14 percent, compared to 11-13 percent in the announcement of January 12.

**Enquiry No: 0405**

## Stern-Wywiol Gruppe Achieves Increased Turnover

**HAMBURG, GERMANY:** The Stern-Wywiol Gruppe has achieved a two-digit growth rate again in 2010 and increased the consolidated turnover of its affiliates to €270 million (US\$387 million) as compared to €223 million in 2009.

Under the umbrella of the group, eleven independent companies develop, produce and market functional ingredients for food and animal nutrition.

A factor in global competition in the ingredients field is the ability to react fast to changing market conditions. The heart of the group is the technology centre in Ahrensburg, near Hamburg, where extensive applications development work is carried out in a total of eleven laboratories.

This year, Torsten Wywiol, chairman of the group, intends to invest over €5 million in enlarging the centre and a further €10 million in production plant at the SternMaid facility in Wittenburg (Mecklenburg-West



(L-R) Volkmar Wywiol, group founder, Stern-Wywiol, and Torsten Wywiol, chairman

Pomerania). "With better pilot plant in our testing laboratories, we shall be able to enhance convenience food still further with tailor-made functional systems. Many of our customers do not have such a wide range of applications technology of their own, and that makes us interesting as sparring partners," Mr Wywiol explains.

**Enquiry No: 0406**

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